

Change is constant. Global manufacturers need to quickly respond to changing customer preferences, unpredictable supply chains and a variety of business environment disruptions. To survive and thrive, global manufacturers need modern solutions to help them effectively respond to change.

Traditional ERP was not designed to support change and cannot adapt at the speed required by today's business environment. Manufacturers using older ERP often rely on costly customizations that require considerable time to implement and maintain. Customizations interfere with upgrading and can lock manufacturers into outdated versions.

In today's business climate, manufacturing ERP needs to help companies respond to change, delivering fit over time by rapidly supporting new business requirements.

BENEFITS

QAD Adaptive ERP is designed to provide excellent initial fit for global manufacturers and ensures fit over time to help manufacturers address changing business conditions. This approach maximizes return on initial and ongoing investment in ERP and supply chain software. Other key benefits include:

- QAD Adaptive ERP provides a comprehensive solution that supports most core business processes and operations of a global manufacturer, reducing the number of required add-ons which **lowers software costs**
- The solution is designed for the six manufacturing industries QAD serves, and includes industry-specific process maps, processes and nomenclature for those vertical industries, **increasing workforce effectiveness**
- The intuitive web-based user experience, with native mobile access, **speeds up onboarding and enhances user productivity** by providing personalization to address changing roles and user preferences

- Decision makers have access to real-time insight, helping them to make **better and faster decisions** using embedded analytics that provides role-based and process/data-based analytics
- **Reduces country level tax compliance risk** with QAD Internationalization
- **Meets manufacturer-specific business requirements** by easily extending QAD Adaptive ERP without introducing costly and complex customizations
- **Rapidly and successfully implement, deploy and onboard** using industry best practices, process maps, in-context training and the QAD Cloud

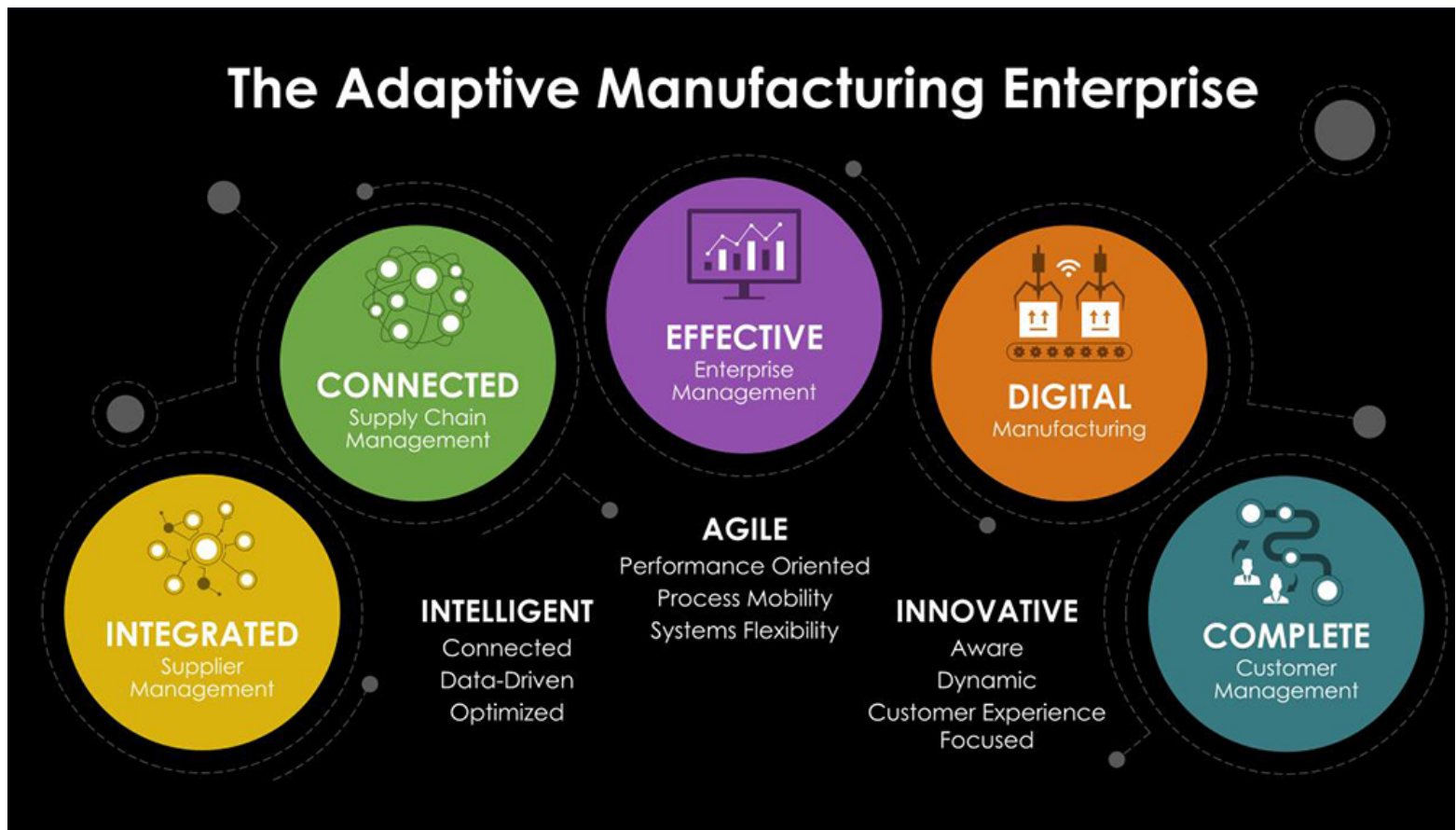


SOLUTION OVERVIEW

QAD Adaptive ERP deployed in the QAD Cloud includes the following key capabilities and services:

- Manufacturing ERP that is designed for six specific vertical industries including automotive, consumer products, food and beverage, high technology, industrial manufacturing and life sciences
- Fast and dependable implementations using QAD Effective On Boarding or one of QAD's implementation service partners
- A fully integrated set of related manufacturing applications from the QAD Adaptive Applications portfolio such as QAD Automation Solutions, QAD EQMS (Enterprise Quality Management System), QAD DynaSys DSCP (Digital Supply Chain Planning), QAD Precision GTTE (Global Trade and Transportation Execution), QAD Production Execution and others
- QAD Internationalization for 66 countries that ensures manufacturers remain in tax and related reporting compliance and can conduct business where they need to despite shifting country-specific regulations
- Global around-the-clock support
- The solution supports a comprehensive set of core processes designed for global manufacturers. Some key capabilities include:
 - **Customer and service management:** Pricing, promotions and contracts, sales orders and quotes, trade management, outbound logistics, depot repair, service contracts and warranty, field service management, scheduled orders
 - **Manufacturing:** Costing, planning, scheduling, capacity planning, production, lean, subcontract manufacturing, WIP management, inventory management, package inventory and traceability

- **Financials:** AR/AP, banking/cash management, budgeting, consolidations, credit management, GL, financial shared services, fixed assets, management analytics and reporting, multi-GAAP, multi-currency and tax management
- **Supply Chain:** Distribution requirements planning, requisitions, direct and indirect procurement, scheduled orders, consignment, vendor management inventory, supplier relationship management
- **Analytics and Reporting:** Embedded self-service analytics, role-based analytics, data/process contextual analytics, KPI management, queries/browses, data lake, reporting framework
- Built on the QAD Enterprise Platform, QAD Adaptive ERP makes it easy to develop and deploy extensions and new applications to support manufacturer-specific processes and data. Developers can extend existing capabilities and build new apps using a low code/no code development environment that, unlike intrusive customizations, does not introduce rigidity that interferes with future upgrades.
- QAD Adaptive ERP supports changing user preferences, roles and changing workforces through intuitive personalization and a web-based user experience via QAD's Adaptive UX, which includes native support for mobility



QAD Adaptive ERP is a key solution in the portfolio of QAD Adaptive Applications, which are all designed to help companies become Adaptive Manufacturing Enterprises. Adaptive manufacturers are able to apply the intelligence, agility and innovation needed to successfully adapt to

disruptions and new business opportunities. QAD provides solutions that match those characteristics to enable Integrated Supplier Management, Connected Supply Chain Management, Effective Enterprise Management, Digital Manufacturing and Complete Customer Management.

For more information on how QAD Adaptive ERP can help your company, please contact your account representative, contact QAD at +1-805-566-6100 or email info@qad.com.